

Trade in an Old UPS for a New Vertiv™ Lithium Ion UPS



Program Overview

Score a Win-Win for you and your customers, with the Vertiv™ Trade-In program, when you upgrade their existing UPS with our state-of-the-art Lithium-ion UPS systems, including the new **Vertiv™ Liebert® GXT5 Lithium-Ion UPS!**

Why?

- A 52.5% discount off from Vertiv list price
- We will help you spec and recycle their existing UPS

How?

- Available as front end discounts via distribution
- Discount can be applied to a new UPS of up to four times the traded power rating

Vertiv™ Liebert® Lithium Ion Models

Mfr Part Number

PSI5-1500RT120LI

PSI5-2200RT120LI

PSI5-3000RT120LI

PSI5-3000SRT120LI

GXT5LI-1000LVRT2UXL

GXT5LI-1500LVRT2UXL

GXT5LI-2000LVRT2UXL

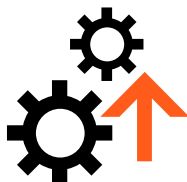
GXT5LI-3000LVRT2UXL

GXT5LI-5000MVRT3UXLN

GXT5LI-6000MVRT3UXLN

GXT5LI-8000MVRT4UXLN

GXT5LI-10KMVRT4UXLN



Our process is simple:

- 1. Register your deal** - to ensure your customers are eligible for discounts. For existing deal reg reach out to our sales team.
- 2. Let us know the existing UPS to be replaced** - Vertiv will accept any competitive single phase UPS.
- 3. Done!** - After deal reg and providing information to our sales team, a shipping label will be provided.

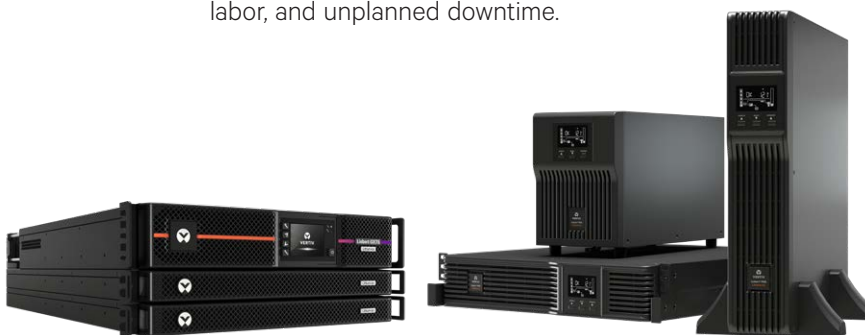
Our commitment to you and your customer:

All returned units are shipped to a verified recycling partner where the units are destroyed, and the scrap is recycled.

A certificate of destruction will be available upon request for your customer for their records.

Upgrade your customer to the most reliable UPS technologies

Lithium Ion UPS batteries last up to 3 times as long as VRLA batteries and are more resilient to heat. This greatly reduces the total cost of ownership by eliminating battery replacements, labor, and unplanned downtime.



Upgrade Today!



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