

# Vertiv™ SmartRow™ Solution for your Healthcare Environment



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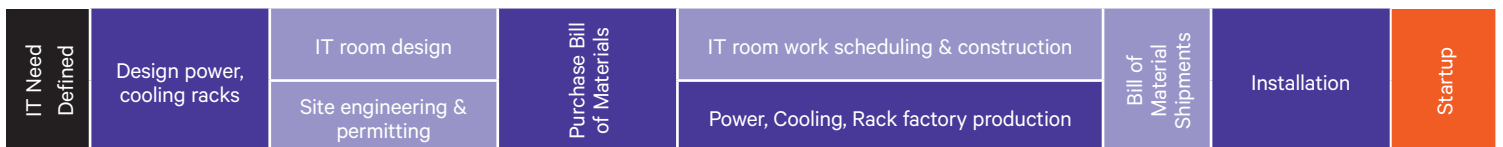
Healthcare is a fast moving environment with no downtime. Vertiv is here to ensure that your IT infrastructure moves at the speed you do. Patients do not stop when it's time to upgrade your IT Infrastructure so Vertiv and Insight can work with your existing space and use our SmartRow™ solution to keep you up and running while avoiding many of the significant costs and time that come with conventional data center buildouts. Vertiv helps you get ready to meet today's needs while being prepared for tomorrow.

Are you considering new IT solutions to stay ahead of your expanding telehealth needs or to solve EHR/EMR latency issues? We know there is a lot to consider. Vertiv and Insight are here to help you deploy quickly and build future-ready digital healthcare IT architecture. To receive your exclusive Vizient pricing and to learn more, contact your Insight sales rep.

**Why build a data center when you can have one delivered?  
Simplicity reduces cost and risk... rapidly.**

## Room-based & aisle containment designs

3-6 months

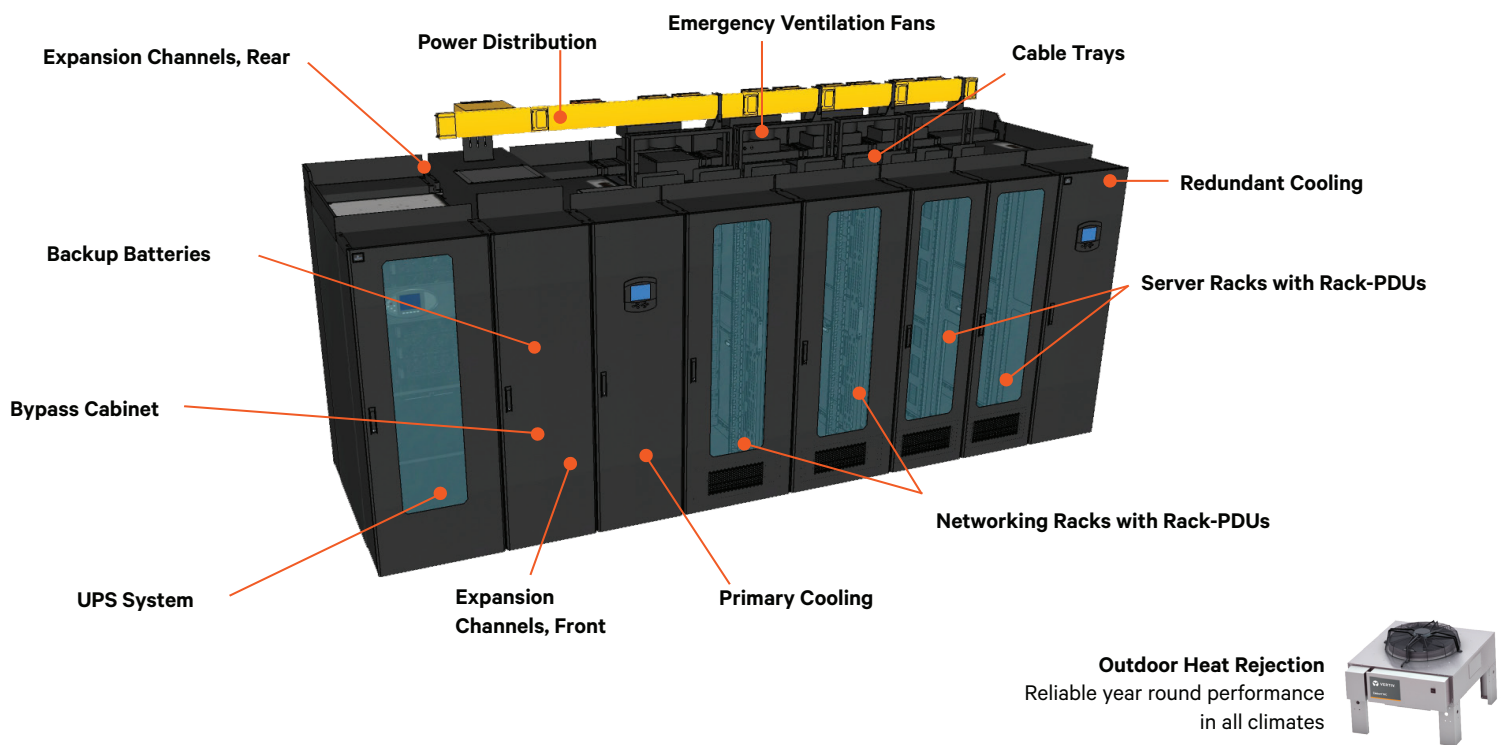


## SmartRow™

6-8 weeks



## SmartRow™



## How can the SmartRow solution design help your Healthcare facility?

- **Favorable implementation costs** compared to using a conventional data center approach, due to savings from integrated fire suppression and ability to work in an existing non-raised floor environment without dedicated room cooling.
- **Reduce energy consumption by up to 27%** compared to a data center with conventional design, perform less maintenance and reduce the costs of adding new equipment.
- **Order, install and implement** within just weeks.
- **Simplify implementation** through an integrated design.
- **Increase physical security** and equipment protection with lockable cabinets and access alerts.
- **Enhance performance** and anticipate potential problems before they occur with infrastructure monitoring and management.

There's no hit or miss in the Healthcare industry. You protect and save lives, so your information systems and facilities require the very best in products and services. At Vertiv, we can help ensure you're getting continuous power to priority loads.

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